



SMRT Engineering Pte Ltd – Business Development Manager, Infocomm Business

You are required to identify opportunities and expand the existing leasing business, which includes enlarging the client base, broadening the breadth and depth of the services offer as well as participating in projects that are instrumental to the expansion of the business. You will manage the vendors, cost of customer access circuits and commercial or contract negotiations, review and implement business processes for cost management/optimization. You will attend to project management related activities and ensure timely project delivery.

In addition, you need to negotiate with overseas and local administration and other Cable Systems administrator for cable acquisition, backhaul facilities, interconnect and network access related matters. You have to provide technical consultancy on infrastructure planning and network design. You will be tasked to forecast and manage budget and expenses.

Requirements:

You should possess relevant Engineering degree coupled with business development experience. You should have at least 3 years of working experience and good business acumen. Knowledge of telecommunication wholesale market will be an added advantage.

Human Resource Division

SMRT Corporation Ltd
251 North Bridge Road
Singapore 179102
Republic Of Singapore
Tel - 6331 1000
Fax - 6334 0247
Email - talentmgt@smrt.com.sg

All materials will be kept in the strictest confidence. Only shortlisted candidates will be notified.

Have a question or comment about the site? Drop us a line at Customer Relations or call 1800 3368 900. Our Customer Relations representatives are available to answer your questions and help you find what you need.